



Monroe County Economic Development Corporation

July 21, 2021 9:00 A.M.

Quarterly Meeting

Waterloo City Hall, Second Floor

Agenda

I. Roll Call and Welcome/Briefing by Mayor Smith

II. Approval of April 21, 2021 Minutes

III. Standing Committee Reports

Executive Committee – Osterhage

Finance - Koenigstein

- Finance Report
 - MCEDC Microgrant; Downstate Small Business
 - 2021 Investment Renewals Status

Action

- Metro East Start-Up Challenge Sponsorship
- American Rescue Plan Recovery Grant

Action

Information

Marketing and Public Relations – Koch

- Monroe County Mfg. & Logistics Industry Overview
Media Strategy Launched.

Information

- In-Bound Virtual Trade Missions – Peru

Information

Business Attraction/Expansion – Hardin

- Monroe-Randolph Enterprise Zone Projects

Information

Business Retention – Osterhage

- ILDCEO Community Navigator Program
- Listening to Businesses: MCEDC Retention Program

Information

Information

IV. Old Business

(as needed)

V. New Business

Executive Director's Updates - *Edie Koch*

Information

Southwest Illinois Connector

Fueling Growth

Project Leads

Manpower

VI. MCEDC Member Announcements

Information

VII. Adjourn Meeting

Action



Monroe County Economic Development Corporation

April 21, 2021, 9:30 A.M.

ZOOM Meeting

Quarterly Meeting Minutes

I. Roll Call

Ryan Osterhage, Chairman, called the meeting to order at 9:30 A.M. Roll call was taken, and it was determined that quorum was present. The following Directors were in attendance: Kevin Day, Joe Hardin, Dennis Knobloch, George Green, Jim Hill, Joe Koppeis, Dan Koenigstein, Kevin Koenigstein, Terry Liefer, Greg Malone, George Obernagel, Ryan Osterhage, Rick Parks, Allen Schmale, Cole Stenzel, Cheryl Welge. Other non-voting investors in attendance were Chuck Pittman and JoAnn DiMaggio, along with ex-officio members Dan Davis, Tracey Glenn, and Susy Schweigert.

II. Approval of January 20, 2021, minutes

Minutes from the last quarterly meeting from January 2021 were presented by Chairman Osterhage. Osterhage asked if there were any questions. With none being offered, Terry Liefer made a motion that was seconded by George Green to approve the January 2021 minutes. A vote was taken, and the motion passed.

III. Standing Committee Reports

Executive Committee – Ryan Osterhage, Chair

Chairman Osterhage stated that the Executive Committee met April 15th to focus on developing the agenda for the April 2021 Quarterly Meeting and to make recommendations to the full Board on certain action items. Chairman Osterhage was joined by Executive Committee Members: Kevin Koenigstein; Terry Liefer; George Green; and Executive Director Edie Koch. He stated that several items were discussed as follows:

- **Executive Committee membership:** With the retirement of Bob Elmore, Ryan relayed that George Green has been appointed to represent the County on the MCEDC. George also has an interest in taking over Bob Elmore's role on the Executive Committee. According to Bylaws, the members of the Executive Committee shall consist of the Chairperson, Vice Chairperson, Treasurer, previous Chairperson, Executive Director, and Assistant Executive Director. To facilitate George's membership on the Executive Committee, Ryan asked for a motion to appoint Green as Assistant Executive Director. A motion was made by Jim Hill and seconded by Joe Koppeis to appoint George Green Assistant Executive Director. A vote was taken, and the motion passed.
- **Other Standing Committees.** Chairman Ryan next asked members to review current committees and membership. Committee members are appointed by the Chair. Ryan

emphasized that he would like to see all members be involved in at least one committee. He directed those members reach out to Edie Koch about any Committee changes or additions.

Chairman Ryan went on to say that the other items discussed would be reported out by the Chairs of the pertinent committees as follows.

Finance Committee – Kevin Koenigstein, Chair

- **Finance Report.** Kevin reported that as of 3/31/2021, the balance of funds is \$104,042.04. He also reported that the Monroe-Randolph Enterprise Zone has a balance of \$9,588. Kevin added that the first PPP loan awarded to MCEDC by the SBA (\$11,884.60), had been officially forgiven and will require no payback. A second draw PPP application was submitted recently for \$12,241.15 and received approval on March 8th. As long as all the loan requirements are again met, the MCEDC should attain forgiveness for this loan also. A motion was made by George Green and seconded by Joe Hardin to approve the financial report. A vote was taken, and the motion passed.
- **Bank Account Signator.** Koenigstein suggested that with the retirement of Bob Elmore, we needed to take a board action for someone to be added as second signature on MCEDC bank account. After a brief discussion it was determined that Dennis Knobloch should be the second signature. A motion was made by Terry Liefer and seconded by Joe Hardin. A vote was taken, and the motion passed.
- **Monroe County Startup Program.** Next Koenigstein presented that Monroe County Startup Program was asking us to renew our sponsorship of \$1,000 in 2021. A motion was made by Jim Hill and seconded by Joe Koppeis A vote was taken, and the motion passed. Koenigstein was directed to send a \$1,000 check to the Monroe County Startup Program.
- **COVID-Relief Microgrant.** Kevin reported that the Finance Committee met on February 22nd to review applications received under the MCEDC COVID-19 Relief Fund. After a careful review, it was determined that all 23 applications received met program eligibility requirements and were approved for funding by the Committee, pending the fulfillment of requirements outlined in the RFA, as follows: All About you Limos \$1,500; Angels Day Spa Inc. \$1,000; Bicycle Logistics & Touring (dba Pampered Pedalers) \$1,000; Bridal Manor Inc. \$1,000; Chateau La Vin Inc. \$1,000; Columbia City Saloon \$1,000; Country Roads Salon \$1,000; Hank and Lily's Creekside \$2,000; Heartland Travel Inc. \$2,000; Infinity Tan and Spa LLC \$1,000; L & J Roofing & Consulting Services Inc. \$1,000; Lori Prior Realtor Inc (dba Fashion Attic) \$1,000; Marie's Ice Cream Shoppe Inc. \$2,000; MPE Inc. (dba Great Clips) \$1,000; Onsaibaba Inc (dba Subway) \$1,000; PPCT Management Systems (dba Human Factor Science) \$1,500; Radical Rods \$1,000; Renaud Tan Inc. (dba Tanco) \$1,000; Stubborn German \$1,000; Sunset Overlook LLC \$1,000; T.B.F Inc. (dba The Falls Reception and Conference Center \$2,000; V O & J Investments LLC (dba West Park Bowl) \$2,000; YoHo Toppings \$2,000. To date, only 14 have met all

requirements for check issuance. All have been notified of award, follow-up documentation needed, and that the program will end April 30, 2021.

- **Bond Financing Programs:** Kevin mentioned that he had been discussing with Edie Koch that bond financing would be a great tool to add to our incentives in the EDC's service area. A discussion of HB 311 (summary attached) ensued which would create a Metro East Development Authority that would include Monroe County in its services area. The rights, powers, and duties of the Authority, including the power to borrow money and issue bonds, are very similar to the already existing Southwestern Illinois Development Authority (SWIDA) which covers some of the same territory being offered by this new development authority. SWIDA was created in 1987 and services Clinton, Madison, Bond, and St. Clair Counties. One difference could be SWIDA's ability to offer both Federal and State exempt bonds. An avenue to join SWIDA is available should HB 311 fail and/or the EDC/county prefers joining an already existing development authority with a track record of success.

Marketing/Public Relations - Edie Koch, Chair

- **Monroe County Manufacturing & Logistics Profile.** Edie Koch, Chair of this Committee, reported that members met on February 25th to review a draft of the profile and offer a last round of edits that had been submitted to the Freightway. The finalized profile is enclosed in the meeting package. How the profile will be promoted by the STL Regional Gateway is: To be included on the Freightway's website; distributed to Freightway's email list; and shared with targeted media outlets over the course of a year. How the MCEDC can use the Profile: Cut and paste portions for use in responding to business leads; send emails/social media posts highlighting certain info in the Profile to our own distribution list with links back to the full profile on our website and Freightway website; encourage MCEDC membership to share with their own social media platforms.
- **Select USA Curtain Raiser Video.** Koch next reported that a montage video is being developed in cooperation with Select USA Communication Dept. and the US Patent and Trademark Office Video Production team. Koch stated that she was able to secure this opportunity because of the Spin-off visit she developed that was cancelled due to COVID in June of 2020. Video will be comprised of up to 4 EDO's and feature why SW IL is a location good for foreign direct investments. Over 1,600 Foreign Direct investors will be viewing.
- **Scottish Inbound Virtual Trade Mission.** Koch reported that she participated in this virtual trade mission on March 23rd. 8 business delegates from Scotland were on the call who were focused on making connections in Illinois. Koch received the opportunity to give a Southwest Illinois overview that drilled down to the MCEDC service area. Scottish delegates seemed most interested in our Food processing/AG related sector and the potential development around the new Dupou interchange. Plans were made to organize a follow-up in the future that could also include some SWIL businesses.

Business Attraction Committee – Joe Hardin Chair

- **Monroe-Randolph Enterprise Zone Projects.** Since the last quarterly meeting, have processed sales tax exemption certificates for Vintage Wine Bar and Gallagher's Restaurant. Currently in the process of evaluating an application from Bank of Monroe.
- **The Monroe Randolph Enterprise Zone Management Organization met on March 24th** to discuss and take action on the following:
 - Effective April 1st, 2021, the EZ fee to process a Building Materials Exemption Certificate for all projects, regardless of investment level, will be .5% of the value of building material, not to exceed \$50K per project.
 - Tabled request for Ruma to be added to the enterprise zone.
 - Approved an Enterprise Zone Fee Distribution Policy: It was agreed that for now funds should go towards consultant fees associated with amending the Zone and that no more than 50% of the cost of the consultant would come from Monroe-Randolph Enterprise Zone bank account, and the balance would be covered by the benefiting local governments(s) and/or business.
 - Several of the local governments have voiced an interest in adding the property tax abatement incentive to parts of the Zone. A follow-up meeting is planned for May-June to take next steps on this amendment.

Business Retention. Committee – Ryan Osterhage, Chair

- **Fueling Growth Technical Assistance meeting.** Ryan Osterhage, Chairman for this committee, reports that the Fueling Growth Technical Assistance virtual meeting was well attended by awardees of the MCEDC COVID-19 Relief Microgrant program. 19 of the 23 businesses who had been notified of an award participated and received technical assistance on: documentation required to receive the funds and the variety of technical assistance services available to them through the Fueling Growth Program. As you recall, the MCEDC is being reimbursed for micro grants issued through the USDA-funded Fueling Growth program. ILDCEO also joined the call and gave some insights into current and/or upcoming Covid-Relief programs.
- **Intertel meeting with Workforce Group.** A virtual meeting has been organized with Intertel to discuss workforce recruitment and training resources. The local Workforce Development Group will also be participating.
- **Labor Market Study Collaboration.** Collaborating with a consultant engaged by Joe Koppeis to do a labor market study for warehousing projects in and around the Dupo area. Helping to make introductions to facilitate human resource interviews with manufacturing/warehousing companies in the area. Virtual meetings with Miller Group, Kuna Food Services, Budnick Converting, Crown Linen, Hoya Vision Care, and Mozel inc. are in the works. Interviewed companies will have the option of being identified in the study or as anonymous.

IV. Old Business

- **Southwest Illinois Connector.** Edie Koch reported that there were no new updates beyond the \$15M included in the State Budget for planning activities (design study public meetings, and environmental surveys) associated with the segment of the 4-lane expressway from Route 3 in Waterloo to Route 154 on East Side of Sparta. The Southwest Illinois Task Force, under the leadership of Marc Kiehna, Chairman of the

Randolph County Commissioners, continues to look for additional funding sources to complete the Murphysboro-to-Pinckneyville section of the Southwest Illinois Connector Rural Expressway.

V. New Business

Executive Director's Updates. Edie Koch indicated that she had several items to discuss that had not already come through the standing committee reports.

- **Development Projects:** The following leads have come from Intersect Illinois, Steadfast City, Small Business Development Center, respectively:
 - Restaurant chain production facility looking for USDA approved site, \$600K investment; 15 FT jobs with more part-time jobs.
 - Industrial prospect looking for property in Columbia IL (also has options in another state); large enough to accommodate 200K building, access to Class 1 rail, outside storage for finished products.
 - Childcare Center seeking acreage to build in Columbia.
- **Other projects:** Closeout of Backstreet Wine and Dine grant; Notification of \$24,800 award for Rte. 3 Bar and Grill through Appeal; Intersect Illinois newsletter highlighted Agribusiness properties including Rock City Business Complex in March edition; more money for restaurants through Restaurant Revitalization Fund.

VI. Member Announcements

Chairman Osterhage asked if anyone had any particular announcements. None were offered.

VII. Adjourn Meeting

With no other business, Chairman Osterhage asked for a motion to adjourn. Cheryl Welge made the motion that was seconded by Joe Koppeis. A vote was taken, and the motion passed. Meeting adjourned at 10:45 A.M.

Monroe County EDC
Executive Committee Meeting
Minutes of July 14th, 2021

Chairman Osterhage opened this meeting at 2:00 P.M and was joined by Executive Committee Members: Kevin Koenigstein; Terry Liefer; Joe Hardin, and Executive Director Edie Koch. The following items were discussed.

Executive

Chairman Osterhage stated that the meeting would focus on developing the agenda for the July 21, 2021 Quarterly Meeting and to make recommendations to the full Board on certain action items.

Finance – Kevin Koenigstein, Chair

Bank Account Balances. Kevin reported that as of 06/30/2021, the balance of funds is \$80,007.66. He also reported that the Monroe-Randolph Enterprise Zone has a balance of \$13,294.29. Kevin also outlined status of investment renewals in the works.

Finance Committee meets on COVID-Relief Microgrant. Kevin reported that the Finance Committee met on June 16th to discuss how to handle unspent funds associated with the MCEDC COVID-Relief Microgrant program for small businesses.

Five small businesses that had applied and had been approved by the Finance Committee for funds did not respond to multiple requests for the required documentation to support the issuance of an award check.

- After discussion, the Committee decided to redistribute the unused funds (\$5,500) to previous award winners that exhibited a continuing need for assistance as follows: The Falls, Chateau La Vin, Columbia City Saloon, Great Clips, Sunset Overlook, Stubborn German Brewing Co.

Downstate Small Business Stabilization Program. Kevin reported that the two grants administered by the MCEDC on behalf of the County had both received their awards of \$24,800 each.

- A Closeout hearing was held for the grant on behalf of Back Street Wine and Dine on May 17th and ILDCEO officially approved closing the grant effective June 7th.
- Rte. 3 Bar and Grill received its funds from the County on July 7th. A hearing will be held in 60 days from this issuance to close that grant also.

Metro East Start-up Challenge Sponsorship. Kevin reported that Metro East Small Business Development Center has asked if the MCEDC would do a sponsorship again for the upcoming Business Plan Competition (letter enclosed in meeting packet) .

- MCEDC has done it for the past two years at the \$1,500 level. At this level we will get recognition on the SBDC website and Applicant Submission Microsite; recognition on Event Flyer; and a mention in the Press Release.
- It has been a very useful competition for Monroe County entrepreneurs as there have been five entrepreneurs from our service area that have received cash prizes from the Challenge: 2014 Stumpy's Spirits 2nd place; 2015 Stubborn German 3rd place; 2017 Harvest Market 3rd place; 2018 Vast Produce 1st place; 2019 Tricentium Technologies 3rd place.
- It was determined by the Executive Committee to make a recommendation to the full Board to participate at the \$1,500 level again for 2021.

American Rescue Plan Recovery Grant. Kevin next reported that the County would be receiving \$6.7 M in Coronavirus State and Local Fiscal Recovery funds. Funds are being made available to states, counties, metropolitan cities, tribal governments, and territories.

- Purpose of funds is to help turn the tide on the pandemic, address economic fallout, and lay the foundation for a strong and equitable recovery.
- The County is in the process of determining the best strategy for the allocation of these funds.
- Executive Committee members agreed that there are some eligible uses where the MCEDC could be of help in its administration: e.g. water and sewer infrastructure; broadband infrastructure; and/or addressing negative economic impacts (especially to small businesses; industries).

Kevin suggested further discussion and elaboration should be done at the next quarterly meeting and that a fact sheet on the grant should be included in the meeting packet for review by members prior to the July 21st meeting.

Marketing/Public Relations - Edie Koch, Chair

Monroe County Mfg. & Logistics Industry Overview. A media strategy has been implemented involving this Overview in cooperation with STL Regional Freightway. The first of 6 email blasts is being implemented focusing on the profile and partnership with the Freightway (enclosed in meeting packet). Subsequent email releases will focus on specific properties and/or initiatives highlighted in the profile. STL Regional Freightway will be releasing these same emails to their large database in parallel with our releases. Due to the parallel releases, nearly 2,000 entities, including site consultants, will receive the emails. The hope is that the emails will not only drive more traffic to our website, but spur interest in Monroe County projects.

In-Bound Virtual Trade Missions. Through our participation on the SWIL Trade and Investment Council, and my chairmanship of the In-bound Trade Mission Committee, several ZOOM meetings are being planned with the AMCHAM Peru Supply Chain Committee. I have been working with Roberto Figari, VP of AmCham's Supply Chain Committee to organize virtual visits. As each is implemented, we will have the opportunity to build relationships with Peru that will lead to an in-person visit to the Metro east in the future. As you recall, the previous visit organized for August of 2019, which would have included Monroe County and a tour of Rock city, was cancelled by AmCham because they could not get the minimum number of delegates needed for the visit.

Business Attraction/Development - Joe Hardin, Chair

Monroe-Randolph Enterprise Zone Projects. Since the last meeting there have been several new projects in the E-Zone that have been initiated using the building and sales tax exemption incentive to make the project more feasible. A list of those projects will be included in the meeting packet for the July quarterly meeting.

- As the administrator for the Monroe-Randolph Enterprise Zone, the MCEDC has facilitated 7 project applications, and issued 25 Building Material Sales Tax Exemption certificates to contractors/purchasers.
- The projects have resulted in \$9M in new investment, retained 17 jobs and will create 153 new ones. The 7 projects together are projected to save over \$202K in sales tax.

Edie added that there are two more projects that are on the horizon that have expressed interest in applying for the Building and Sales Tax Exemption for upcoming expansion/rehab projects: Crown Linen and Rock City Business Complex.

Business Retention - Ryan Osterhage, Chair.

ILDCEO Community Navigator Program. Chairman Osterhage led a discussion on the Executive Committee's recent decision to participate in this program.

- The MCEDC will be reimbursed for costs up to \$35,000 for staff time (\$31,917.16), travel(\$2,520), and marketing (\$562.86) to support small businesses most in need to survive the current pandemic and to thrive during economic recovery.
- Deliverables: Intensive grass-roots outreach, application preparation and navigation of process; implementation of workshops, and data collection/reporting in accordance with required metrics of program.
- Minimum Monthly Goals will be required to be met in regard to outreach, technical assistance, successful applications; and reaching targeted businesses.
- Program starts ASAP with projected ending to be December 31, 2021.
- In process of adding staff capacity to handle deliverables once service contract with Metro East SBDC is signed. Service area will include Monroe County, Dupon, and other TBD areas in Randolph and/or St. Clair County.

Business Retention visits: MCEDC's already in place business retention program (Listening to Businesses) will be ramping up again. A visit with Intertel is already in the works. The Business Retention Committee plans to meet in coming weeks to discuss how to implement this program alongside and/or in conjunction with the Community Navigator program.

Executive Director Report. Edie Koch additionally indicated that she would update the group on several initiatives such as the Southwest Illinois Connector; Fueling Growth status; and some project leads worked on through Intersect Illinois; Alliance STL; and Steadfast City.

With no other business, Chairman Osterhage adjourned the meeting at 10:00 A.M.

Edie Koch
Monroe County Economic
Development Corporation



May 18, 2021

Through the generosity of our sponsors' contributions, we have successfully hosted seven annual Metro East Start-Up Challenges since 2014. We are so grateful to be able to organize this event with the financial backing of our dedicated sponsors. We sincerely appreciate their tangible support of the entrepreneurial climate in Southwestern Illinois.

On that note, The Illinois Small Business Development Center for the Metro East at SIUE is excited to announce our 2021 Metro East Start-Up Challenge. We would love to have you join our marvelous team of sponsors this year!

The MESC is a business plan competition that recognizes and rewards excellence in entrepreneurship. As with the first two challenges, the purpose of our event is to increase the region's enthusiasm and support for business start-ups through a competitive process. Thanks to the generosity and support of various local sponsors, the past 7 years of MESC competitions were a tremendous success, producing concrete examples of the Metro East region's brightest, most creative business minds and entrepreneurial spirit. More than 200 innovative entrepreneurs from the SBDC's nine-county service area have competed in this three-phase event over the past seven years.

Our goal is to continue this momentum and continue fostering a real-world environment in which bright, creative business minds can flourish.

Will you join us this year with your financial support?

We need your commitment to award a \$10,000 first-place cash prize accompanied by in-kind professional services and a \$6,000 second and \$4,000 third -place cash prizes with in-kind professional services. 2020 also marked our first year offering a fourth place prize of \$1,000. Your generous commitment will go a long way toward these awards and serve as excellent branding for your company in association with this prominent regional event.

The Challenge will be announced on June 13, 2021 with the first round of applications due August 8, 2021. The announcement of the winners is scheduled to take place on November 5, 2021. At this event, we will recognize all of the Challenge participants, generous sponsors, mentors, and expert judges. Media coverage of MESC spans both sides of the river, adding to your company's recognition as a select sponsor.

I will follow up with you soon. Thank you for your consideration.

Sincerely,

A handwritten signature in cursive script that reads "Jo Ann".

Jo Ann Di Maggio May
Director
Illinois Small Business Development Center for the Metro East at SIUE





U.S. DEPARTMENT OF THE TREASURY

Coronavirus State and Local Fiscal Recovery Funds

The American Rescue Plan will deliver \$350 billion for state, local, territorial, and Tribal governments to respond to the COVID-19 emergency and bring back jobs.

The Coronavirus State and Local Fiscal Recovery Funds provide a substantial infusion of resources to help turn the tide on the pandemic, address its economic fallout, and lay the foundation for a strong and equitable recovery.

Funding Objectives

- **Support urgent COVID-19 response efforts** to continue to decrease spread of the virus and bring the pandemic under control
- **Replace lost public sector revenue** to strengthen support for vital public services and help retain jobs
- **Support immediate economic stabilization** for households and businesses
- **Address systemic public health and economic challenges** that have contributed to the unequal impact of the pandemic

Eligible Jurisdictions & Allocations

Direct Recipients

- States and District of Columbia (\$195.3 billion)
- Counties (\$65.1 billion)
- Metropolitan cities (\$45.6 billion)
- Tribal governments (\$20.0 billion)
- Territories (\$4.5 billion)

Indirect Recipients

- Non-entitlement units (\$19.5 billion)



Support Public Health Response

Fund COVID-19 mitigation efforts, medical expenses, behavioral healthcare, and certain public health and safety staff



Address Negative Economic Impacts

Respond to economic harms to workers, families, small businesses, impacted industries, and the public sector



Replace Public Sector Revenue Loss

Use funds to provide government services to the extent of the reduction in revenue experienced due to the pandemic



Premium Pay for Essential Workers

Offer additional support to those who have and will bear the greatest health risks because of their service in critical infrastructure sectors



Water and Sewer Infrastructure

Make necessary investments to improve access to clean drinking water and invest in wastewater and stormwater infrastructure



Broadband Infrastructure

Make necessary investments to provide unserved or underserved locations with new or expanded broadband access



For More Information: Please visit www.treasury.gov/SLFRP

For Media Inquiries: Please contact the U.S. Treasury Press Office at (202) 622-2960

For General Inquiries: Please email SLFRP@treasury.gov for additional information



Example Uses of Funds



Support Public Health Response

- **Services to contain and mitigate the spread of COVID-19**, including vaccination, medical expenses, testing, contact tracing, quarantine costs, capacity enhancements, and many related activities
- **Behavioral healthcare services**, including mental health or substance misuse treatment, crisis intervention, and related services
- **Payroll and covered benefits** for public health, healthcare, human services, and public safety staff to the extent that they work on the COVID-19 response



Replace Public Sector Revenue Loss

- **Ensure continuity of vital government services** by filling budget shortfalls
- **Revenue loss is calculated** relative to the expected trend, beginning with the last full fiscal year pre-pandemic and adjusted annually for growth
- **Recipients may re-calculate revenue loss** at multiple points during the program, supporting those entities that experience revenue loss with a lag



Water & Sewer Infrastructure

- **Includes improvements to infrastructure**, such as building or upgrading facilities and transmission, distribution, and storage systems
- **Eligible uses aligned to Environmental Protection Agency project categories** for the Clean Water State Revolving Fund and Drinking Water State Revolving Fund



Equity-Focused Services

- **Additional flexibility for the hardest-hit communities and families** to address health disparities, invest in housing, address educational disparities, and promote healthy childhood environments
- **Broadly applicable** to Qualified Census Tracts, other disproportionately impacted areas, and when provided by Tribal governments



Address Negative Economic Impacts

- **Deliver assistance to workers and families**, including support for unemployed workers, aid to households, and survivor's benefits for families of COVID-19 victims
- **Support small businesses** with loans, grants, in-kind assistance, and counseling programs
- **Speed the recovery of impacted industries**, including the tourism, travel, and hospitality sectors
- **Rebuild public sector capacity** by rehiring staff, replenishing state unemployment insurance funds, and implementing economic relief programs



Premium Pay for Essential Workers

- **Provide premium pay to essential workers**, both directly and through grants to third-party employers
- **Prioritize low- and moderate-income workers**, who face the greatest mismatch between employment-related health risks and compensation
- **Key sectors include** healthcare, grocery and food services, education, childcare, sanitation, and transit
- **Must be fully additive** to a worker's wages



Broadband Infrastructure

- **Focus on households and businesses** without access to broadband and those with connections that do not provide minimally acceptable speeds
- **Fund projects that deliver reliable service** with minimum 100 Mbps download / 100 Mbps upload speeds unless impracticable
- **Complement broadband investments** made through the Capital Projects Fund



Ineligible Uses

- **Changes that reduce net tax revenue** must not be offset with American Rescue Plan funds
- **Extraordinary payments into a pension fund** are a prohibited use of this funding
- **Other restrictions apply** to eligible uses

The examples listed in this document are non-exhaustive, do not describe all terms and conditions associated with the use of this funding, and do not describe all the restrictions on use that may apply. The U.S. Department of the Treasury provides this document, the State and Local contact channels, and other resources for informational purposes. Although efforts have been made to ensure the accuracy of the information provided, the information is subject to change or correction. Any Coronavirus State and Local Fiscal Recovery Funds received will be subject to the terms and conditions of the agreement entered into by Treasury and the respective jurisdiction, which shall incorporate the provisions of the Interim Final Rule and/or Final Rule that implements this program.



Monroe County Manufacturing and Logistics Industry Overview

The St. Louis Regional Freightway today released its overview of the Manufacturing and Logistics Industry in Monroe County, which was developed with support from the Monroe County IL Economic Development Corporation. The EDC is pleased to participate on various Freightway committees providing infrastructure and industrial real estate recommendations for the

county that are then promoted at a local and national level. The Freightway is excited to have Monroe County spotlighted in this first in a series of Profiles planned for 2021 to highlight each of the eight counties in the geographic area covered by the freight district. These include the City of St. Louis and the seven adjacent counties: Madison, St. Clair and Monroe in Illinois and St. Louis, St. Charles, Jefferson and Franklin in Missouri.

The purpose of the Profiles is to provide a snapshot of the key infrastructure investment and significant available development sites in each county and a closer look at why it should be on the radar screen for those in the manufacturing, logistics and distribution sectors who may be looking for a business site location and/or a community where their employees may want to live. Check out the Monroe County overview at www.mciledc.com and feel free to share the link with others via email or in your social channels.

	A	B	C	D	E	F
					Minimum sales tax savings to PROJECT (7.5%)	Admin FEE Collected .5% X qualifying materials
1	2020 TO CURRENT MONROE-RANDOLPH ENTERPRISE ZONE PROJECTS	Total Investment	Jobs	Projected Cost of Qualifyng materials		
2	MLLM Deck Addition (Benson WineBar), Chester	\$33,000	7 retained/3 new	\$28,000	\$2,100	\$140
3	Vintage Wine Bar Expansion, Waterloo	93,600	4 retained; 4 new	\$53,504	\$4,013	\$268
4	Numa Fitness Building Addition, Waterloo	294,497	6 retained; 1 new	\$67,058	\$5,029	\$335
5	Gallagher's Rehab, Waterloo	\$518,100	0 retained/6 new	\$244,600	\$18,345	\$1,223
6	Bank of Monroe County, Waterloo	\$1,435,782	0 retained; 7 new	\$646,100	\$48,458	\$3,231
7	11 South Building II (Intertel), Columbia	\$7,024,363	0 retained/130 new	\$1,657,520	\$124,314	\$8,288
8	Totals	\$9,399,342	17 retained/151 new	\$2,696,782	\$202,259	\$13,484